## Member Educational Needs Assessment



Ensure you are providing the most important education and professional development to your members and identify gaps you need to fill.

Recommended every 3 years



- Assess how you are meeting the current educational needs of your members
- Identify any unmet educational or professional development needs of your members
- Enhancing educational offerings to boost engagement and retention rates



- Conduct 1:1 in-depth interviews with members
- Create an online survey using interview results for all members to complete
- Perform a competitive analysis to identify opportunities to provide greater value to members



- Detailed results of the survey
- Analysis of gaps and opportunities by various demographic segments
- Recommendations for improving educational offerings
- Guidance on which educational opportunities to stop and start



**Big Red M** is an industry-leading consultancy for associations seeking revenue growth through sales and strategy. Annually, our company adds millions of dollars to the bottom lines of our clients.