

Create four or five focus areas for your organization over the next three years to provide focus and deliver value to your members.

Recommended every 2 years



- Define strategic pillars to guide the organization's focus for the next 3-5 years
- Outline actionable and measurable objectives for each strategic pillar define success
- Ensure your staff is aligned with key objectives



- 1:1 interviews with board members, staff, and stakeholders
- Member needs assessment
- Retreat for board members and key staff to reach a consensus on strategic priorities



- Detailed report on research findings
- Strategic plan with 4-5 pillars to focus on
- Specific goals for each strategic pillar
- Implementation assistance (if desired)



Big Red M is an industry-leading consultancy for associations seeking revenue growth through sales and strategy. Annually, our company adds millions of dollars to the bottom lines of our clients.